

# MNCCI



#### MONGOLIAN NATIONAL CHAMBER OF **COMMERCE AND INDUSTRY**

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MONGOLIAN NATIONAL CHAMBER OF **COMMERCE AND INDUSTRY** 

Advocacy - Services - Cooperation





I would like to extend cordial greetings to all members, investors and business partners of the Mongolian National Chamber of Commerce and Industry (MNCCI).

The MNCCI is a unique network of businesses and an effective representative body of the businesses of all shapes and sizes across Mongolia. It works in an active, transparent, and efficient manner to improve the business environment, and to make business opportunities in Mongolia accessible and beneficial for all companies and interested investors. MNCCI is actively engaged in fostering new business opportunities and improvement of the legal framework for businesses by working closely with the public sector through facilitating an effective public–private sector dialogue ensuring the voices, priorities and concerns of the private sector are heard in the corridors of power.

To further foster new business opportunities and create favorable business environment, MNCCI acts as a powerful think–tank of the Mongolian private sector and provides policy advice, information, and guidance in its role as promoter, advocate and mediator, representing and facilitating the business sector interests by further strengthening the public and private sector partnership.

The MNCCI has been an active member of the International Chamber of Commerce and World Chambers Federation since the early 90s'. We work in partnership with over 100 organizations in over 100 countries as well as with business and political leaders to support and connect companies, bringing together businesses to build new relationships, share best practice, foster new opportunities and provide practical support to help member businesses trade locally, nationally and globally.

To expand the access of the Mongolian private sector to the international markets the MNCCI initiated an E–export project to facilitate better access of national producers to the vast Chinese market through Chinese online trading platforms.

We have made significant progress in the recent years in improving the business environment, bringing businesses together, supporting and connecting companies, and we will continue to work in close collaboration and partnership with you all to promote new business opportunities and new achievements.

Wishing you success in all your endeavors!

MNCCI President



AMARTUVSHIN Otgondavaa

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# **BRIEF INTRODUCTION**

The Mongolian National Chamber of Commerce and Industry (MNCCI) was founded in 1960. MNCCI is the main representative body of the businesses in Mongolia. Since our establishment, we have undertaken an ambitious venture to improve the business environment, and to make business opportunities in Mongolia accessible and beneficial for all companies and interested investors. The Chamber has 21 affiliated local chambers in all provinces of Mongolia. 23 business councils created and designed for entrepreneurs to serve as the platform for exchange of views on sectoral and specific issues, developing advocacy policies and further strengthening dialogue and cooperation with the relevant government agencies. The chamber has 11 departments and 104 employees at national level.

In 2018, MNCCI received ISO9001:2015 the International Quality Management System Certification, certified by SGS company.

For its contribution to the private sector development the MNCCI was awarded with the "Red Banner of Labor Merit" by the Presidential Decree No. 128 on July 8, 2015.

VISION

MNCCI shall be the platform for business success and a leader on the way to international market competitiveness.

MISSION

MNCCI shall act as facilitator, coordinator and supporter in development of businesses and be the connecting chain and partner in creating favorable business environment.

VALUES

- Competent and cooperative team
- Efficient and effective partnership
- Valuable products and services
- Business ethics principle
- Leadership



## **MNCCI'S MANAGEMENT**

The President and Management Board are elected by the General Assembly meeting which takes place once in every four years. The Management Board consists of 75 members who are representatives of the private sectors. The current leadership was elected for the period 2019 to 2023.



President **AMARTUVSHIN Otgondavaa** 



CEO **DUUREN Tumen** 

#### ···> MEMBERSHIP

MNCCI is a nationwide non–governmental organization with voluntary membership. It has more than 5,000 members who represents 70% of the total GDP of Mongolia. MNCCI membership is classified into five categories:











For more information: Contact Membership department

## ···> POLICY ADVOCACY

Policy influence and advocacy are one of the main duties of MNCCI. We aim to increase private sector participation in improvement of the legal and policy environment of the business sector, and to develop public–private partnership and dialogue. Within the scope of policy and advocacy, we carry out the following activities:

- Develop proposals and draft documents by analyzing the legal and policy background of main issues of economy and business environment;
- Facilitate meetings on issues and challenges that businesses are facing in business environment, develop proposals and recommendations based on opinions of businesses;
- Undertake dialogue with working groups, councils and committees which develop legal and policy documents;
- Act as a secretariat for the Public-private consultative committee and councils under MNCCI.



#### ···> POLICY ADVOCACY

#### **POLICY SURVEYS AND RESEARCHES**

In order to provide a favourable and sustainable business environment, it is important to undertake correct and timely actions, and to make policy decisions based on analysis which has been constantly monitored and reviewed.

The MNCCI regularly conducts various studies and surveys on the economic, business, and legal environment in Mongolia. The Economic Research Institute under MNCCI was established in 2020 to conduct researches on commercial basis.

#### Red tape index \_

MNCCI has started a Red tape index from 2004 which aims to provide policy and action proposals and recommendations to the government organizations to reduce bureaucracy based on the result of surveys conducted from businesses on the services provided.

#### Business confidence index \_\_\_\_\_

Since 2000, the MNCCI has conducted the "Business confidence index" survey which aims to assess entrepreneurs confidence in the business environment by reviewing status and further assessing the changes of entrepreneurs and consumers expectations with indicators such us general situation of business environment, income of enterprises, major problems of macro economy, favored factors to business environment and challenges.

#### Mongolian business environment survey \_\_\_\_

In collaboration with the Business School of the National University of Mongolia, MNCCI conducts a nationwide "Mongolian business environment survey" with the aim to assess the current situation of Mongolia's business environment, influencing factors to it and to define necessary actions for improvement and the role of public and private sector organizations.

#### COUNCILS

MNCCI established sectoral councils under the chamber since 2003 in order to represent the common interest of sectors on improving the policy and legal environment of businesses and to ensure private sector participation. Councils operate according to the Councils regulation where the chairman is selected from represented enterprises and the secretary is appointed from Chamber staff. Councils membership is open and voluntary, composed by businesses, experts and consultants of sectors and representatives of government.

#### **Economic and trade sector** councils:

- Economic policy council
- Legal policy council
- Export promotion council
- Importers council
- Trade facilitation, transportation and logistics council
- Food production promotion council
- Wool and cashmere council
- Tourism council
- Accredited laboratories council.

#### **Business support** councils: -

- Micro business entrepreneurs council
- Women entrepreneurs council
- Young entrepreneurs council.
- Start-up promotion council
- Franchising council
- Corporate social responsibility council
- National council of compliance

#### Cooperation councils:

- Free trade and investment council
- Business council on cooperation with Russian Federation
- Mongolia-China business council
- Mongolia

   Japan business council
- Mongolia–Austria cooperation council
- · Mongolia-Turkish chamber of commerce and industry
- Ulaanbaatar-Tianiing business council

For more information: Contact Policy and strategy department

#### FOREIGN RELATIONS AND COOPERATION

We work in close partnership with International CCIs, Foreign Trade & Investment promotion organizations, International organizations and diplomatic representatives to support and connect companies, bringing together businesses to build new relationships and cooperation.

MNCCl is a member of the following and other international organizations:



WCF is the backbone of the chamber community providing a platform for chamber leaders to communicate and collaborate with each other on matters of mutual interest and facilitating beneficial partnerships.



International Chamber of Commerce (ICC) is the world's largest institutional representative of more than 45 million companies in over 100 countries.



The Confederation of Asia-Pacific Chambers of Commerce and Industry (CACCI) is a regional non-governmental association composed of 28 national chambers or associations of commerce and industry in Asia and the Western Pacific.

#### MONGOLIAN NATIONAL CHAMBER OF COMMERCE AND INDUSTRY



···> FOREIGN RELATIONS AND COOPERATION

Asian Trade Promotion Forum (ATPF) is a gathering of Trade Promotion Organizations (TPOs) with 23 member countries in the Asian Region. The objective of ATPF is to enhance trade in the region through information exchange, implementation of cooperative projects and strengthening networks among member TPOs.



MNCCI works jointly with ITC to support the internationalization of SMEs. ITC is the joint agency of the World Trade Organization and the United Nations.

We organize bilateral and multilateral business meetings, workshops on a regular basis, to connect Mongolian businesses with foreign entrepreneurs, to promote and effectively strengthen the cooperation among businesses. MNCCI promotes effective information exchange for enhanced international cooperation through our connection with the below global business organizations.











For more information: Contact Foreign relations and cooperation departmen

#### **EVENTS**

The MNCCI organizes more than 40 events annually, the vast majority of which are open to and complimentary for all members.

#### TOP 100 \_\_\_\_\_

Annual award ceremony to recognize TOP 100 enterprises for their valuable contribution to the socio-economic development of Mongolia.





## Entrepreneur \_\_\_\_\_

Annual award ceremony to reward top entities that made significant achievements in their annual business through investment, innovation, profits, social responsibilities, employment and exports.



Lady entrepreneur

Biannual award to recognize and inspire women entrepreneurs for their contribution to the business sector and community.

#### Silk road

Biannual award ceremony to recognize valuable International organizations, bilateral technical assistance and foreign-funded projects, diplomatic missions, foreign investors and foreign nationals for their contribution to the social and economic development of Mongolia.

#### Business festival

Biannual event co-organized by MNCCI and Ulaanbaatar Mayor's office to increase brand awareness of companies and enhance the relationship between partners, consumers and producers.

#### National Quality forum/\_\_\_\_\_

Annual forum organized by the MNCCI with the collaboration of Mongolian Agency for Standardization and Metrology on the occasion of the World Quality Day. During this event, the National Quality prize is awarded to those enterprises that provided consumers with high-standard goods and services and contributed to improving the competitiveness of national industry, increasing exports and creating import-substituted goods.

# Business Breakfast

Monthly meetings to connect businesses to Members of Parliament, Ministers and highlevel officials.

MNCCI organizes B2B meetings on a regular basis to connect and support the cooperation among the businesses.

For more information: Contact Membership department

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#### **AWARDS**

MNCCI rewards following awards to the foreign and local organizations, enterprises and individuals for their significant contribution to the improvement of economic capacity, acceleration of development, promotion of national industries, development of SME's, green economy, Corporate social responsibility, and also supported the private sector of Mongolia.



#### PREMIUM AWARD OF MNNCI, ORDER OF "KHIIMORI"

Award goes to companies, enterprises and individuals who have been working successfully more than 10 years in the business sector with high efficiency introducing new technology to develop business and private sector, and social and economic development of Mongolia.



#### HONORABLE ORDER OF "SILK ROAD" AWARD OF MNCCI

Award goes to foreign citizens, foreign investment companies and entities for their significant contribution to the improvement of social and economic environment, and development of the private sector and businesses of Mongolia.



#### "BUSINESS EXCELLENCE AWARD" OF MNCCI

Award goes to local and foreign entities and companies for their contribution to the development of private sector and businesses, and Mongolian economy.



# "ENTREPRENEURSHIP SPIRIT" MARK OF RESPECT OF MNCCI

Award goes to Mongolian entrepreneurs and foreign nationals for their significant contribution to the development of private sector and businesses, and the Mongolian economy.



#### "GREENPRENEUR" MARK OF RESPECT OF MNCCI

Award goes to Mongolian entrepreneurs and foreign nationals for their significant contribution to the development of green businesses and Mongolian economy.

#### **OTHER AWARDS**

YOUNG ENTREPRENEURSHIP AWARD OF MNCCI

HONORABLE CREDENTIAL OF MNCCI

HONORABLE CERTIFICATE

For more information: Contact Administration and human resource department

#### ··> EXHIBITIONS

MNCCI promotes Mongolian exports by increasing brand awareness and market exposure in countries around the world through various exhibitions and trade fairs. We support the participation of Mongolian businesses at numerous vibrant and well attended exhibitions at national and international level.



As an active member of the BIE (Bureau International des Expositions), we are responsible for organizing and participating in the World EXPO on behalf of Mongolia. World Expos are a global gathering of nations in an effort to address issues facing mankind on a global scale.



MNCCI organizes a business mission to Germany every year to participate in the Bazaar Berlin exhibition which is Germany's the largest sales fair for handicrafts, design, natural products and Fair–Trade goods. Every year in November around 500 manufacturers and retailers from more than 60 countries present their high–quality goods and exotic merchandise.



The China–Mongolia Expo is held in every two years and is a platform for trade, investment and tourism cooperation between China and Mongolia. Over 400 Mongolian entities are provided with an opportunity to sell their products and promote their businesses. It is significant to increase trade turnover between the two countries and expand mutually beneficial cooperation.

#### Annual International EXPO's organized by the MNCCI



Small and Medium Enterprises (SME) Trade fair is the one of the largest international expos held every May in Ulaanbaatar, Mongolia.



Ulaanbaatar Partnership is the one of the largest international expos co-organized with the Mayor's Administration of Ulaanbaatar held in Mongolia every September to present products and services for domestic and international enterprises.

For more information: Contact Exhibition and trade fair department

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#### **CUSTOMER SERVICES**

In accordance with the law on the Chamber of Commerce and Industry and other laws and regulations, the chamber provides a variety of services to businesses.

#### Certificate of Origin \_\_\_\_\_

Certificate of Origin is issued in accordance with the Regulation for Issuing the Certificate of origin and determines the origin of export products of Mongolia. Determining the origin of an exported good is one of the key bases for applying tariffs and other important criteria.



#### ATA carnet system \_\_\_\_\_

The ATA Carnet system is an International Customs document for the facilitation of temporary admission of goods. ATA Carnet covers temporary import of commercial samples, exhibition goods and professional equipment into the country which is signatory to the conventions governing ATA carnets.



#### Certificate of Force majeure and Hardship \_\_\_\_\_

Force majeure clauses excuse a party from liability if some unforeseen events beyond the control of the party prevents it from performing its obligations under the contract. The certificate of Force majeure and Hardship is issued in accordance with the Article 6.2.6 of MNCCI law.



#### Protection of intellectual property rights \_\_\_\_\_

We provide services to protect the intellectual property rights to domestic and foreign clients. MNCCI started this service since 1970. In 2010, the Chamber obtained the first License No. 01 of the Intellectual Property Agent from the Intellectual Property Office of Mongolia.



#### EU Registered Exporter system \_\_\_\_\_

Since January 1, 2020, Mongolia has officially joined the Registered Exporter System (REX) of the EU. The MNCCI is responsible for registering exporters in the REX system, modification and updating registration data and revoking registrations. The Mongolian Customs Administration performs control and oversight functions in liaison with relevant EU Directives.



# Neutral inspection of export & import goods

The Customer Service Department acts as a neutral supervisor conducting inspections to identify problems emerging during export and import of products, such as non–conformity

of quantity and quality of goods, raw materials and equipment with the shipment lists. We are undertaking inspection activities to control and oversee that packing conditions, trademark corrections, terms of shipment are in conformity with the purchase and sales agreements and provide evidence /certificates/, and facilitate deduction from the customs duties by the statement of contravention level.



For more information: Contact Customer service department

# Venue booking

MNCCI offers facilities for its members and non–members to organize trade conferences, meetings, training sessions and events.





For more information: Contact Administration and human resource department

#### ···> PROJECTS

MNCCI manages projects and offers consultancy and advisory services. To contribute to the social and economic development of Mongolia, we implement projects and programmes not only for our members, but for a wider array of social and community groups with the support of international organizations and donors.

#### Ongoing projects:

#### **TRAM**



The EU financed TRAM project is implemented from 2017 until 2021. It aims to support a sustainable and enhanced diversified growth of the Mongolian economy and to contribute to reducing poverty and external vulnerability. The purpose of the project is to strengthen the capacities of Mongolian public and private sector institutions for effective trade policy and trade facilitation as well as to support increased exports of value added and competitive non–mining sector products to the EU and other international markets.

For more information please visit: www.tram-mn.eu

#### E-EXPORT



MNCCI is engaged in implementing the Government of Mongolia's "Mongolian Export" project to support the production and export of non-mining products, to improve the competitiveness of export products, to facilitate trade, and to expand the export market.

#### **PRO VALUE**



Pro Value—Partnership Project between MNCCI and the Association of German Chambers of Commerce and Industry (DIHK) is to generate additional income and employment in rural areas of Mongolia by promoting value added creation in the sea buckthorn and sheep wool value chains.

For more information please visit: www.provalue.mongolchamber.mn

#### **ORGANIC MONGOLIA PROGRAMME**

Organic Mongolia micro loan programme initiated by MNCCI with collaboration of big companies in scope of corporate social responsibility started in 2008. In the beginning, the programme financial support was available only to crop farming projects and from 2017 it has expanded its support to organic and sustainable agriculture and to natural resource saving production projects.

For more information please visit: www.organicmongol.mn

#### · > | BUSINESS ACADEMY

The Business Academy under MNCCI conducts short-term, thematic workshops and long-term trainings covering over 50 different areas and topics fulfilling the entrepreneur's needs and requirements. In addition, the following long-term professional courses are in the Academy curriculum.

- Foreign Trade Manager
- Financial Manager

- Company Governance
- CEO Training

#### ···> | ARBITRATION

The Mongolian International Arbitration Center (MIAC) affiliated to the MNCCI and member of the Asia–Pacific Regional Arbitration Group, is operating since 1960 and is the only internationally accepted arbitration services provider in Mongolia. It has 65 domestic arbitrators specializing in law, economics, finance, mining, as well as 31 foreign arbitrators in Russia, China, USA, Germany, Japan, Hong Kong and Poland.

For more information please visit: www.arbitr.mn

#### **CONTACT US:**

We are on standby ready to help you with all your inquiries. Reach out to us using the contact information below.

#### **MNCCI** departments

POLICY AND STRATEGY DEPARTMENT

(976)77277070–43

policy@mongolchamber.mn

MEMBERSHIP DEPARTMENT

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FOREIGN RELATIONS AND COOPERATION DEPARTMENT

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foreignrelatons@mongolchamber.mn

PROJECT AND PROGRAMME DEPARTMENT

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project@mongolchamber.mn

EXHIBITION AND TRADE FAIR DEPARTMENT

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**CUSTOMER SERVICE DEPARTMENT** 

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#### ···> CONTACT

MARKETING AND PUBLIC RELATIONS DEPARTMENT	(976) 77277070 marketing@mongolchamber.mn
ADMINISTRATION AND HUMAN RESOURCES DEPARTMENT	(976) 77277070 hr@mongolchamber.mn
FOREIGN RELATIONS AND COOPERATION DEPARTMENT	(976) 77277070–6 foreignrelatons@mongolchamber.mn
BUSINESS ACADEMY	(976)77277070-5 training@mongolchamber.mn
MONGOLIAN INTERNATIONAL ARBITRATION CENTER	(976) 70111545 info@arbitr.mn

# Local chambers

Local chambers	Phone number E–mail	Address
Arkhangai	(976) 99113212 arkhangai@mongolchamber.mn	Erdenebulgan sum, 4th bag, Khasu office
Bayan-Ulgii	(976) 99422886 bayan-ulgii@mongolchamber.mn	Ulgii sum, 5th bag , Province administration office 1st floor
Bayankhongor	(976) 99447788 bayankhongor@mongolchamber.mn	Bayankhongor sum, Nomgon 1st bag 5, Khongor center, 2nd floor, room 204
Bulgan	(976) 99349282 bulgan@mongolchamber.mn	Bulgan sum, 5th bag, Magsarjav, Bulgan energy group building, room 3–303
Govi-Altai	(976) 99113198 govi–altai@mongolchamber.mn	Esonbulag sum, Kharzat bag, Industry rayon 2–4 Sumber, 3rd bag, Labour bureau, 1st floor, room 103
Govisumber	(976) 98889303 govisumber@mongolchamber.mn	Zuunmod sum, Baruun zuunmod bag, Ganbonii street, Administration office 2nd building, room 202
Darkhan-Uul	(976) 99093742 darkhan@mongolchamber.mn	Darkhan sum, 10th bag, Chinggis khan bank office

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Khuvsgul	(976) 99388161 khuvsgul@mongolchamber.mn	Murun sum, 8th bag, Province administration office "B"-building, 3 floor, room 306
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